



# FAQs

DELTA DENTAL SMILES

*A better life starts with  
a beautiful smile.*



Teledentistry  
Services



Partnership  
Program



Teledentistry  
Training

## Teledentistry Network Partner Program

Delta Dental Smiles

Your Smile Partners

Holistic Dentistry

More information, visit us at:  
[www.deltadentalsmiles.live](http://www.deltadentalsmiles.live)

Call or Text us:  
(971) 999-3399

# This will help you to understand the network partner program



## Who are we?

Delta Dental Smiles PLLC is a Texas-based pioneer in the field of successful teledentistry, driven by interprofessional collaboration. We are not just practitioners; we are educators, empowering individuals with knowledge to make informed decisions about their oral health.



## What do we do?

We're the pioneering teledentistry clinic, offering interprofessional collaborative care to patients via telehealth. Operating in TX, CA, FL, and NY, we invite oral health professionals and students to join our network program for a journey towards safe and healthy dentistry. We provide training and full teledentistry setup for mutual growth.



## Why choose Delta Dental Smile?

At Delta Dental Smiles, we take pride in our team of highly skilled and licensed dental professionals. Our dedicated experts bring a wealth of experience and a commitment to excellence to the world of teledentistry. With their expertise, you can trust that you're receiving top-notch dental care and guidance, all from the comfort of your own home. Your oral health is in capable hands with our talented team.



## Who can join Delta Dental Smile Partnership Program?

This program is ideal for individuals like experienced RDAs, Office Managers, Dental Receptionists, dentists, RDHs, and similar practitioners. All business entrepreneurs are overwhelmingly welcome to join our partnership.

Humanized care,  
understanding and listening  
to our patients

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# Be true to your teeth and they won't be false to you!



## What is the Teledentistry Network Partner Program?

The Delta Dental Teledentistry Network Partner Program is specifically designed for dental professionals (e.g., RDH, RDA, etc.) and dental support staff (e.g., office managers, receptionists, technicians, etc.), as well as students and business professionals who have an interest in teledentistry and are willing to work independently under our supervision. We will provide you with a comprehensive digital teledentistry setup, including a business website, hosting, a digital interactive platform, billing software, a clearinghouse, etc. Additionally, we will assist with malpractice insurance, business registration, compliance requirements, provide a supervising dentist and dental biller, assist with insurance credentialing, and offer complete training. You will also receive live demonstrations of treatment, billing procedures, and insurance cash flow management. Your responsibility will be to take ownership and manage your teledentistry practice under our guidance.



## Why Choose the Membership Plan with Delta Dental Smile?

Delta Dental Smiles proudly collaborates with the Telehealth Society Blue membership plan, extending dental and medical coverage for telehealth and teledentistry services to the community. With this membership, individuals can expect not only comprehensive care but also the assurance of a robust patient volume and prompt payment for their treatments.

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# The toothbrush doesn't remove six months of tartar 30 minutes before your dental appointment!



## What advantages are included in the partnership model with Delta Dental Smile?

- Here are some compelling reasons why joining our program can be a game-changer for you and your dental practice:
- Complete Digital Setup
- Streamlined Compliance
- Comprehensive Training
- Holistic Patient Network Program
- On-the-Job Training for Non-Licensed Professionals
- Mutual Growth and Patient Care
- Equipped Website with Digital Conferencing
- Appointment and Clearinghouse Tools
- Complete Compliance and Licenses Setup
- Malpractice Coverage
- Supervising Dentists
- Comprehensive Operations Training
- Specific Billing Training
- Website Management and Digital Marketing Training
- Appointment Booking and Patient Management Tools
- Billing Software and Operations Training
- Holistic Dentistry Training
- Hiring Support

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# Dentistry is not expensive.....neglect is!



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## What Codes can be used in teledentistry practice?

D9992 – Dental Case Management – Care Coordination

Toothbrushing Technique : D1330

Prophylaxis – Child: D1120

Fluoride Treatment: D1208

Nutrition Counseling: D1310

Dental Case Management: D9994

Caries Risk Assessment: D0601(low), D0602(med), D0603(high)

Lead Screening: D0418

Tobacco Counseling: D1320

D0120	Periodic oral evaluation	2/YR	\$73.65
D0140	Limited oral evaluation: problem-focused	1/YR	\$109.63
D0145	Oral evaluation for a patient less than 3 years of age and counseling with primary caregiver	2/YR	\$104.04
D0150	Comprehensive oral evaluation, new or established patient	1/2YR	\$125.18
D0160	Detailed, extensive oral evaluation: problem-focused, by report	1/YR	\$230.97
D0170	Re-evaluation: limited, problem focused (established patient, not post-operative visit)	2/YR	\$92.64
D0190	Screening of a patient: A screening, including state or federally mandated screenings, to determine an individual's need to be seen by a dentist for diagnosis		\$96.63
D0191	Assessment of a patient: A limited clinical inspection that is performed to identify possible signs of oral or systemic disease, malformation, or injury, and the potential need for referral for diagnosis and treatment		\$83.23
D9912	Pre-visit patient screening.		\$0.00
D9992	Dental case management – care coordination		\$130.57
D9993	Dental case management – motivational interviewing		\$110.32
D9994	Dental case management – patient education to improve oral health literacy		\$102.76
D9995	Teledentistry- synchronous; real-time encounter	No limitations; allowance is applied to the maximum ; Bill with D0140	\$380.09
D9996	Teledentistry- asynchronous; information stored and forwarded to dentist for subsequent review		\$231.94



# You don't have to brush your teeth –just the ones you want to keep!



## What could be the average income I might earn through teledentistry if I were to join you?

Income fluctuates from one state to another, as each state has its own unique income statistics and customary reasonable fees. However, based on the national UCR, your earnings per visit can range from \$90 to \$1200. References have been provided in the presentation file.



## How many patients can be seen per day?

7-10 patients per day but can be more if the practitioner can handle more patients and less if the appointment bookings are less.



## What kind of patients can be seen through Virtual Clinic setup?

For patients in need of emergency diagnostic counseling, dietary guidance, tobacco cessation counseling, oral hygiene instruction, guidance on teeth brushing methods, periodic evaluations, post-surgical counseling, and in cases where emergency medication prescriptions are necessary, a dentist with a DEA license is authorized to provide these services. Patients experiencing swelling may be referred to a dental clinic for radiographic examinations to ensure proper treatment, as patient well-being is our top priority



# Got teeth? Thank your dental hygienist.



## I am not a licensed RDH or RDA nor a dentist then how can I own a clinic?

In accordance with healthcare guidelines in the United States, clinic ownership is open to anyone. We assist in appointing a supervising dentist, RDH, or RDA to the practice to ensure patient services are provided.



## Does the practice owner have to pay the supervising dentist?

No, Delta Dental Smile will be paying the assigned supervising dentist, billing contractor, appointment scheduler.



## Do I have to pay Delta Dental Smile?

Yes, 20% per month of the total clinic collection will be invoiced by Delta Dental smile to the clinic owners, only after the insurance payment received.



## What if there is no collection in a month, still do I have to pay some amount?

No, Delta Dental Smile will not issue any invoices if there is no revenue.



For there was never yet philosopher, That could endure the toothache patiently. ~William Shakespeare, Much Ado About Nothing.



## Can I use my own Billing contractor and software for booking appointments and patient interaction?

Yes, self billing contractors as well as an appointer scheduler can be used. Opendental software is used.



## Is it a full time or part time position?

This is a 1099 position, which does not interfere with any full-time work you may already have. It can be pursued on a part-time basis to enhance your income as well as full time too.



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## How does teledentistry work, on what platforms can I see a patient?

Keeping in mind the HIPPA Compliance, without any breakage of the laws, patients can be seen through videoconferencing with a prior consent, through audio calls and screening tests.





Better teeth, Better health. Keep teeth safe. Strong teeth for good eat. Love teeth, Hate toothache.



I am a Dentist, how much do I have to pay for a whole clinic setup?

The price needed to own a whole Partnership clinic is One-time setup \$800 + State Filling Fee.



I am a RDH/RDA, how much do I have to pay for a whole clinic setup?

The price needed to own a whole Partnership clinic is One-time setup \$1200 + State Filling Fee. This fee includes providing a supervising dentist, billing contractor, appointment scheduler and everything that is needed to own a clinic.



I do not have any Dental License but I am very much interested in owning a Partnership Clinic. How much do I have to pay for the same?

The price needed to own a whole Partnership clinic is One-time setup \$2376 + State Filling Fee. This fee includes providing a supervising dentist, RDH/RDA, office manager, billing contractor, appointment scheduler and everything that is needed to own a clinic.



Are there more affordable Plans?

Various subscription plans cater to diverse dental professionals, commencing with an initial fee of \$400.

